

Credit Assessment Analyst with Hungarian

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Company: Shell Business Operations

Location: Kraków

Category: business-and-financial-operations

Responsible for the efficient and effective operational management of credit risk according to policy and direction from credit committees. Responsible for providing authorized approval for release of credit blocked orders and taking credit decisions. Actively support the Sales organization on all Credit related matters.

Facilitating credit sessions with dedicated sales teams.

Actively supporting the Regional Credit Manager and participate in the virtual regional credit teams.

Principal Accountabilities:

Managing Credit Activities

Responsible for the efficient and effective management of credit risk according to DownstreamCredit Manual (DCM) and direction from the credit committee. Conduct Credit visits to customers if required, and responsible for providing authorized approval for release of credit blocked orders and taking credit decisions.

Ownership & maintenance of 3rd party contracts in support of credit management activities. Ability to provide support in Credit related matters to countries within the Cluster.

Providing interpretation of policy and guide the businesses on the principles of sound

creditmanagement.

Keeping up-to-date on issues within the businesses by having close relationships with the salesmanagers and reading information from industry sources.

Conducting customer visits where required.

Providing interpretation of policy and guide less senior colleagues on the principles of sound credit management. This role may require strategic thought processes to be able to implement cross-border credit strategies and contribute/manage high profile projects which involve delivering presentations to very senior internal/external stakeholders.

Key Challenges:

This is a high profile role in the Credit organization with exposure to senior Finance /Businessleaders and third party customers. The role requires strong levels of leadership, and involvesmaximizing commercial opportunities where credit can play a part in delivering strong marginswhilst taking acceptable credit risks. This will require creating very good working relationships with the local Sales Teams.

Have the ability to meet with customers to discuss a range of issues,which can cover high risk, cash flow, and growth potential and still maintain a solid relationshipwherever possible.

The ability to negotiate effectively is a key requirement. Managing Creditactivities in highly volatile situations – must be adaptable and have an excellent understandingof risk, and how external conditions can affect Shell.

Requirements:

Degree in Accounting or any related Finance/Business course preferred.

Very good knowledge of English oral & written (min. B2/C1).

Very good knowledge of Hungarian - C1

1 year of relevant work experience would be an asset.

Excellent interpersonal and communication skills.

Proactive and demonstrating full ownership of assigned tasks.

Experience in performing call-outs and other collection efforts to third-party customers

would be an advantage.

What we offer:

Flexible working hours & hybrid working arrangement,

Complex medical care and individual life insurance,

Comfortable working environment: newly-built modern office with its own canteen, relax rooms, bike & car parking space,

Improved accessibility of office and sanitary facilities,

Attractive benefits package

If you don't see yourself fully reflected in every job requirement listed on the posting above, we still encourage you to reach out and apply. Research has shown that women and underrepresented groups often only apply when they feel % qualified. We are committed to creating a more equitable, inclusive and diverse company and we strongly encourage applicants of all genders, ages, ethnicities, cultures, abilities, sexual orientation, and life experiences to apply!

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