

## Delivery Manager (Data Unit) (#64)

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Company: N-iX

Location: Kraków

Category: other-general

**Work type:**Office/Remote **Technical Level:** Manager **Job Category:** Delivery Management

**N-iX** is looking for an energetic, self-driven **Delivery Manager** to join our Data Management Unit. We started building our Big Data expertise only a few years ago. Today, we have 30+ Data projects at N-iX and a community of 200+ engineers. Together with our clients, we develop Data lakes, work with geospatial data, perform data migration to the cloud, real-time data streaming, ML solutions, and whatnot. We are doing projects ranging from aviation technology and telecom to industrial supply chain and retail. We partner with companies all around the world, from the US and Europe to Japan and Jordan, which makes our projects even more diverse.

In the Delivery Manager role, you will be driving the organization and supervision of necessary processes, teams, structure, and technology services composition to successfully deliver what N-iX Clients expect to achieve their business goals. The Delivery Manager will be the primary point of contact for clients during the delivery phase and will report directly to the AVP Delivery of the Data Management Unit. **Responsibilities:**

Participate in contract, pre- and price negotiation processes to sign the deal on favorable terms for the company

Support team ramp-up and onboarding (from recruitment and forming teams to process establishment and stabilization)

Manage efficient unit structure, ensure implementation of the best software development and delivery practices to exceed customer expectations

Ensure engagement methodology is followed by a team from opportunity assessment to project closeout

Work closely with customer management to understand the business requirements for the project, develop effective working relationships and ongoing management processes for the project

Explore additional business opportunities and drive future business through quality results

Financial and contractual responsibility for engagement profitability

Manage, monitor, and motivate the team assigned to the project

Managing and monitoring projects financial results

Regularly monitor and continuously improve Clients' satisfaction

**Required Experience and Skills:**

5+ years of experience in IT

2+ years of experience as Delivery/Program Manager

Knowledgeable of software design, development, test, and delivery methodologies

Fluency in development methodologies as they relate to delivering and implementing IT solutions required

Excellent judgment, interpersonal communication, analytical, and negotiation skills

Ability to multi-task and alter direction easily to accommodate changing priorities

Strong people management and client relationship skills

Strong service/client-oriented attitude, focus on an outcome

Excellent verbal and written communication skills

Ability to manage multiple priorities across various business groups

Advanced level of spoken and written English

**Nice to have:**

Experience in managing multiple distributed teams

Technical background (software development, QA, DevOps, etc.)

Knowledge of the latest trends at SW development technologies and tools

Experience in coaching, mentoring and conducting of training

**We offer:**

Flexible working format - remote, office-based or flexible

A competitive salary and good compensation package

Personalized career growth

Professional development tools (mentorship program, tech talks and trainings, centers of excellence, and more)

Active tech communities with regular knowledge sharing

Education reimbursement

Paid vacation days, sick leaves, and days off

Healthcare & Sport program

Medical insurance

Memorable anniversary presents

Corporate events and team buildings

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