

## Delivery Manager

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Company: Daxx

Location: Kraków

Category: other-general

Grid Dynamics is a leading provider of cutting-edge technological solutions for businesses across various industries.

We are looking for an experienced Delivery Manager to manage our clients' projects!

### **Essential functions**

Manage client expectations from deliverables perspective

Establish and maintain relationships with client stakeholders, and become the primary go-to delivery person on all project matters

Overseeing customer account management, including negotiating contracts and agreements to maximize profit

Expanding the team by finding and attracting talent from the market and developing internal team members

Proactively communicate project status and risks to stakeholders

Help newcomers to speed up and become fully operational in the team

Mitigate attrition risks, proactively work with client management on it

Assess internal candidates for open positions at the client account

### **Qualifications**

Experience as DM/Account manager/ PM

Experience in people management, performance management, and supervision

Successful experience in cooperation and direct communication with customers from Europe, US, Australia, and/or other regions

Experience in IT outstaffing/outsourcing

Good negotiation and problem-solving skills

Fluent English

### **We offer**

Opportunity to work on bleeding-edge projects

Work with a highly motivated and dedicated team

Competitive salary

Flexible schedule

Benefits package - medical insurance, sports

Corporate social events

Professional development opportunities

Well-equipped office

### **About us**

Grid Dynamics (Nasdaq:GDYN) is a digital-native technology services provider that accelerates growth and bolsters competitive advantage for Fortune 1000 companies. Grid Dynamics provides digital transformation consulting and implementation services in omnichannel customer experience, big data analytics, search, artificial intelligence, cloud migration, and application modernisation. Grid Dynamics achieves high speed-to-market, quality, and efficiency by using technology accelerators, an agile delivery culture, and its pool of global engineering talent. Founded in 2006, Grid Dynamics is headquartered in Silicon Valley with offices across the US, UK, Netherlands, Mexico, and Central and Eastern Europe. To learn more about Grid Dynamics, please visit [www.griddynamics.com](http://www.griddynamics.com). Follow us on Facebook, Twitter, and LinkedIn.

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