

Energy Fleet Card - Principal

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Company: Infosys Consulting

Location: Poland

Category: architecture-and-engineering

About Us

Where Innovation meets Excellence.

Be a part of a globally renowned management consulting firm that is on the front-line of industry disruption. We are a mid-size player with an entrepreneurial spirit that works with a market-leading brand in every sector, while our parent organization Infosys is a top-5 powerhouse IT brand that is outperforming the market and experiencing rapid growth.

Our consulting business is annually recognized as one of the UK's top firms by the Financial Times and Forbes due to our client innovations, our cultural diversity and dedicated training and career paths we offer to our consultants.

As we look to strengthen our team with top talent that can shape the future for our firm, we seek entrepreneurial-minded individuals that value a highly-diverse culture where differences are embraced, that want to have a voice with top management and that are rewarded for collective achievement. We are committed to fostering an inclusive work culture that inspires everyone to deliver their best!

The Team

Our Energy Practice helps some of the largest global firms and most recognizable brands solve their biggest challenges in today's age of constant disruption. With diverse services spanning strategy and digital innovation to supply chain optimisation, we help clients shape and achieve their growth agenda for a sustainable future.

The Role

Ø Experience in developing solutions for complex challenges in the Fleet Card and B2B

services industry.

Ø In-depth knowledge of fleet management, card services, and payment solutions within the B2B sphere.

Ø Familiarity with business-IT enterprise architecture models, IT operating models, and capability maturity models in the fleet card industry.

Ø Ability to develop Intellectual Property (IP) and Market Offerings tailored to B2B fleet card services.

Ø Skilled in designing and executing business analysis for large transformation programs within the fleet card industry.

Ø Proven track record of developing and deepening business relationships with key stakeholders.

Ø Competency in engaging with senior client individuals on both technology and business topics.

Ø Ability to build sustainable relationships with key buyers and decision-makers in new and existing client bases.

Ø Management of diverse teams across Infosys to ensure the best solutions and value outcomes for clients.

Ø Aim to create and maintain a competitive advantage in the fleet card market.

Requirements

About You

We are looking for a Principal with Energy Industry knowledge and experience in:

Ø 10+ Years' Experience in technology transformation and consulting, primarily in the fleet management and B2B services sector.

Ø Expertise in delivering strategic solutions in fleet card services and payment solutions.

Ø Ability to produce top-tier work in strategy creation and innovation delivery engagements for B2B services.

Ø Experience in delivering transformations in fleet management and card services.

Ø Capability to develop IP and Market Offerings specific to the fleet card industry.

Ø Demonstrated ability in forging strong business relationships with key stakeholders.

Ø Extensive experience in IT Strategy, best practices, and technologies relevant to fleet management and B2B services.

Ø Leadership experience in medium or large technology implementation projects.

Our ideal candidate will be:

Ø Proactive with an entrepreneurial spirit and team player mindset, and adept at engaging senior stakeholders

Ø An excellent communicator with outstanding verbal and written communication skills

Ø Able to demonstrate strategies for operational efficiency and thought leadership

Benefits

Why Join Us?

For the right talent that want to be part of a diverse team, innovation-driven practice and a high-performance culture, we offer industry-leading compensation and benefits, along with top training and development opportunities so that you can grow your career and achieve your personal ambitions. Curious to learn more? We'd love to hear from you.... Join us today!

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