

## Greek and English speaking Digital Sales Representative - Krakow, Poland

[Apply Now](#)

Company: Jobs Europe AB

Location: Poland

Category: other-general

### Introduction

Happy customers aren't born, they are made. And it starts with happy employees. We're dedicated to fostering and nurturing a welcoming culture where everyone feels they belong. Where you can take your career to the next level (or around the world!). And of course, where you can innovate and create solutions that make a difference to millions of people everyday. While that definitely keeps us busy... our TTEC family knows how to have fun! We're passionate about bringing people together to laugh and celebrate our achievements. We're also big on taking time out for professional development and giving back. So, if you're looking for a career full of purpose and potential, come on over. We love making new friends!

### Responsibilities

Bringing smiles is what we do at TTEC...As **Digital Sales Representative with Greek-English in Krakow**, Poland, you'll be a part of creating and delivering amazing customer experiences while you also #ExperienceTTEC, an award-winning employment experience and company culture.

### What You'll be Doing

Looking to build long term relationships as a trusted advisor? Do you have a passion to maximize sales opportunities over the long term? You'll deliver amazing customer service and uncover sales opportunities for our technology client's customers. With a consultative selling approach and focus on revenue targets, you'll cultivate existing customer

relationships while establishing and maintaining long-term relationships. You'll work both independently and collaboratively with a cross-functional team to identify and solve business technology needs in a cloud-based environment.

### **During a Typical Day, You'll**

Bring your passion to negotiate with brand knowledge to close a sale, handle objections and rebuttals during customer interactions

Recommend, quote, and negotiate product knowledge with customers to close the sale while identifying and handling all sale opportunities

Build a healthy sales pipeline to achieve main targets

Support customers ranging from small to medium size businesses or advertising agencies and C-Level business contacts supporting cloud-based technology

Bring your curiosity to stay on top of the trends in the technology industry

### **Qualifications**

#### **What You Bring to the Role**

Experience prospecting, developing accounts, negotiating, and closing deals

Develop partnership and communicate with high-level decision makers to assess needs

Some understanding of cloud-based software

Exceptional verbal and written bilingual communication skills in both **Greek and English**

1+ years demonstrated sales experience

A solution-oriented mindset and comfortable working to resolve issues before escalating to the next level

Reside in or able to relocate to the Krakow area

## Incentives

### What You Can Expect

Base Salary of 8000 PLN gross plus quarterly performance-based commission

Private Luxmed medical care including dental care and eye care plan (glasses reimbursement)

Generous relocation package of 2000 PLN net

Multisport Card

Flexible working hours and additional days of annual leave

Anniversary bonus

Partial language course reimbursement program as well as tuition program for sales courses and studies

### Contact information

**Interesting? Apply now!**

#ttecpoland

[Apply Now](#)

### Cross References and Citations:

**1. Greek and English speaking Digital Sales Representative - Krakow, Poland**

**Jobsqatar Jobs Poland Jobsqatar** ↗

2. Greek and English speaking Digital Sales Representative - Krakow, Poland  
[Panamajobs Jobs Poland Panamajobs ↗](#)
3. Greek and English speaking Digital Sales Representative - Krakow, Poland  
[Polandjobs Jobs Poland Polandjobs ↗](#)
4. Greek and English speaking Digital Sales Representative - Krakow, Poland  
[Polandjobs Jobs Poland Polandjobs ↗](#)
5. Greek and English speaking Digital Sales Representative - Krakow, Poland  
[Webdeveloperjobs Jobs Poland Webdeveloperjobs ↗](#)
6. Greek and English speaking Digital Sales Representative - Krakow, Poland  
[Free-job-alerts Jobs Poland Free-job-alerts ↗](#)
7. Greek and English speaking Digital Sales Representative - Krakow, Poland  
[Referralrecruits Jobs Poland Referralrecruits ↗](#)
8. Greek and English speaking Digital Sales Representative - Krakow, Poland  
[Managerjobsnearme Jobs Poland Managerjobsnearme ↗](#)
9. Greek and English speaking Digital Sales Representative - Krakow, Poland  
[Tunisiajobs Jobs Poland Tunisiajobs ↗](#)
10. Greek and English speaking Digital Sales Representative - Krakow, Poland  
[BouncerjobsJobs Poland Bouncerjobs↗](#)
11. Greek and English speaking Digital Sales Representative - Krakow, Poland  
[Sqljobs Jobs Poland Sqljobs ↗](#)
12. Greek and English speaking Digital Sales Representative - Krakow, Poland  
[Israeljobs Jobs Poland Israeljobs ↗](#)
13. Greek and English speaking Digital Sales Representative - Krakow, Poland  
[Presidentjobs Jobs Poland Presidentjobs ↗](#)
14. Greek and English speaking Digital Sales Representative - Krakow, Poland  
[Automobilejobs Jobs Poland Automobilejobs ↗](#)
15. Greek and English speaking Digital Sales Representative - Krakow, Poland  
[Realestatejobsnearme Jobs Poland Realestatejobsnearme ↗](#)
16. Greek and English speaking Digital Sales Representative - Krakow, Poland  
[Bostonjobs Jobs Poland Bostonjobs ↗](#)
17. Greek and English speaking Digital Sales Representative - Krakow, Poland  
[Lisbonjobs Jobs Poland Lisbonjobs ↗](#)
18. Greek and English speaking Digital Sales Representative - Krakow, Poland

Seekingjobs Jobs Poland Seekingjobs ↗

19. Greek and english speaking digital sales representative - krakow, poland Jobs Poland ↗

20. AMP Version of Greek and english speaking digital sales representative - krakow, poland ↗

21. Greek and english speaking digital sales representative - krakow, poland Poland Jobs ↗

22. Greek and english speaking digital sales representative - krakow, poland Jobs Poland ↗

23. Greek and english speaking digital sales representative - krakow, poland Job Search ↗

24. Greek and english speaking digital sales representative - krakow, poland Search ↗

25. Greek and english speaking digital sales representative - krakow, poland Find Jobs ↗

Source: <https://pl.expertini.com/jobs/job/greek-and-english-speaking-digital-sales-represent-poland-jobs-europe-ab-834a7d7098/>

Generated on: 2024-05-03 by Expertini.Com