Head of Domain Solutions for the CTO Office (#73)

Apply Now

Company: N-iX

Location: Poland

Category: other-general

Work type: Office/Remote **Technical Level:** Manager **Job Category:** Business Analysis
Project: CTO Office

N-iX is a software development service company that helps businesses across the globe develop successful software products. Founded in 2002 in Lviv, N-iX has come a long way and increased its presence in six countries Poland, Ukraine, Sweden, Bulgaria, Malta, and the US. Today, we are a strong community of 1,900+ professionals and a reliable partner for global industry leaders and Fortune 500 companies.

CTO Office at N-iX designs and executes industry-relevant inventions that allow organizations to realize exceptional business value from technology. We are looking for a **Head of Domain Solutions**. While directly reporting to the CTO, you will be driving the creation of a new department, building a team of industry subject-matter experts, business analysts and product managers, providing the domain/business consultancy and implementation support for world-class customers.

As a Head of Domain Solutions Team you will be at the forefront of N-iX global expansion, working with multiple work streams and stakeholders. This is a tremendous opportunity to prove yourself and unlock the new growth frontiers for the company.

Functions:

Combine existing domain knowledge with N-iX domain expertise to become an ultimate

subject-matter expert in one or more domains (Fintech, Retail, Manufacturing, Healthcare)

Drive creation of GTM strategies for mentioned domains

Serve as a consultant during pre-sales, discoveries and assessments to demonstrate N-iX and your own expertise

Supervise delivery teams during implementation projects to add the business value on technical projects N-iX runs

Drive creation of repeatable business & technical solution offerings and accelerators

Promote N-iX as a domain solution consultancy and implementation provider on external market (influencing content creation, participating in conferences, etc)

Support digital marketing team in creation of sales-funnel for business and domain solutions

Closely collaborate with business & technological stakeholders: Technology Office, Solution Group, Delivery, Engagement, Partnership, etc

Contribute to strategic planning and building roadmaps

Act in compliance with all Company Policies & Procedures

Requirements:

IT industry experience: 5+ years as Business Analysis, Product Manager or Subject-Matter Expert

Domain expertise in one or more of the following domains: Fintech (Banking, Insurance, Stock Markets), Retail (CPG, e-commerce, big box retail), Manufacturing, Healthcare.

Master's degree

Ability to break down and solve problems through quantitative thinking and analysis

Capability to drive an independent workstream in the context of a broader team project

Ability to work collaboratively in a team and create an inclusive environment with people at all levels of an organization

Comfort with ambiguous, ever-changing situations

Demonstrated aptitude for analytical and conceptual problem solving; comfort with quantitative analysis and managerial accounting

Ability to work effectively with people at all levels in an organization (including C-level executives)

Ability to understand the perspectives of varied stakeholder groups

Exceptional organizational skills with the ability to balance multiple competing priorities

Experience leading effective meetings with internal and external stakeholders

Strong problem-solving and analytical capabilities

Ability to communicate effectively, both verbally and in writing, in English

Optional: PMI Professional in Business Analysis (PMI-PBA), Certified Analytics Professional (CAP), IIBA Certified Business Analysis Professional (CBAP), IIBA Certification of Competency in Business Analysis (CCBA)

Be ready for business trips (Europe, the USA)

We offer:

Flexible working format - remote, office-based or flexible

A competitive salary and good compensation package

Personalized career growth

Professional development tools (mentorship program, tech talks and trainings, centers of excellence, and more)

Active tech communities with regular knowledge sharing

Education reimbursement

Paid vacation days, sick leaves, and days off

Healthcare & Sport program

Medical insurance

Memorable anniversary presents

Corporate events and team buildings

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