

Medical Representative

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Company: Stada Pharm sp. z o.o.

Location: Poland

Category: healthcare-practitioners-and-technical

At STADA we pursue our purpose “Caring for people’s health as a trusted partner” worldwide. Originally founded by pharmacists, we are a leading manufacturer of high-quality pharmaceuticals. More than 12,300 employees around the globe live our values Integrity, Entrepreneurship, Agility and One STADA to achieve ambitious goals and shape the successful future of STADA.

STADA Poland , as a part of STADA Group, follows the Group’s philosophy. We have a wide product portfolio including analgesics, urology medicines, medicines for treatment of disorders in central nervous system, diabetes and diseases of cardiovascular system. STADA Poland also offers a wide range of non-prescription consumer healthcare products for pain relief, menopause symptoms, glycaemia level control and skin care and treatment products. The educational activities in the field of pain treatment in the last few years, allowed us to build a position of a Trusted Partner in Pain Treatment. We are constantly enriching our portfolio, and at the same time, we are participating actively in educational activities in other therapeutic fields.

Medical Representative

Katowice | Poland (PL) | Full-time | Permanent

Twój zakres obowiązków

promocja produktów firmy w środowisku lekarzy i farmaceutów zgodnie z założeniami strategii marketingowej Firmy i zasadami prawa farmaceutycznego

realizacja założonego planu sprzedaży

zarządzanie powierzonym budżetem promocyjnym

dbałość o wizerunek Firmy

Nasze wymagania

wykształcenie wyższe (mile widziane medyczne, farmaceutyczne, biologiczne lub pokrewne)

doświadczenie w sprzedaży w branży farmaceutycznej lub innej - minimum 2 lata

silne zorientowanie na wzrost wyników w warunkach konkurencji

umiejętność prowadzenia prezentacji

umiejętność nawiązywania i podtrzymywania kontaktów

samodzielność oraz bardzo dobra organizacja pracy, umiejętność planowania i wyznaczania priorytetów

dyspozycyjność

umiejętność obsługi pakietu MS Office

prawo jazdy kat. B i doświadczenie w prowadzeniu samochodu

znajomość języka angielskiego mile widziana

We are looking for talents with expert knowledge and an entrepreneurial spirit that enjoy working collaboratively in a global team. We are pleased to get to know you better.

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