

## Pricing & Routing Analyst

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Company: Global Message Services

Location: Poland

Category: business-and-financial-operations

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### Who we are:

GMS is the AI-driven communications solutions partner for Mobile Network Operators and enterprises globally. Our vision is to become the leading creator of value in the communication world. Together with our clients we identify opportunities for growth and co-create secure, engaging AI-driven communications solutions that build trust between brands and their audiences, enabling next-generation customer experiences. We are the strategic partner of choice, ready to greenlight tomorrow.

### What you'll do:

Develop and implement pricing strategies for Enterprise clients.

Conduct cost analysis.

Evaluate the marginality of existing and potential products and services and

recommend adjustments.

Monitor, analyze, optimize traffic routing, and identify opportunities for revenue growth, cost reduction, and overall efficiency improvements.

Stay informed about industry trends, market conditions, and regulatory changes that could impact pricing and routing decisions.

Collaborate with cross-functional teams, including Sales, Finance, and Technical departments, to align pricing and routing strategies with broader business goals.

Develop and maintain solutions, dashboards, and reports to support business requirements.

### **What we expect:**

3+ years of relevant professional experience in the Telco industry.

Fluent English.

Proficiency in Excel and PowerPoint.

Strong analytical skills.

Knowledge of Salesforce CRM will be a plus.

Excellent communication and presentation skills.

Proven time management skills and capability to manage multiple deadlines.

Attention to detail and accuracy.

Ability to work independently and in a team environment.

### **What we offer:**

Multicultural & dynamic environment in fast-growing worldwide business.

One-of-a-kind company culture — a mixture of an open mindset, high dedication, striving for

success, and team spirit.

Professional team that is committed and stands for the highest standards of performance.

Our values – Commitment, Integrity, and Progress – are vivid in day-to-day company activities.

Customer-oriented culture with high respect for both internal and external customers.

Competitive salary and bonus system.

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