

Poland Jobs Expertini®

Proposal Writer (RFP), Proficient in English and German (Fully Remote within Poland)

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Company: Avature

Location: Poland

Category: arts-design-entertainment-sports-and-media

Proposal writers are an essential part of the Avature sales process. They prepare high-quality proposals to present our solutions and services to potential customers, producing what we call the first deliverable—that critical first impression that communicates our value proposition, capability, and professionalism. As a proposal writer you will use your expansive knowledge base and creativity when explaining the continuously evolving Avature solutions, our selling points, and how we achieve the business objectives that prospects can expect to meet with our platform.

Your challenges and objectives:

Deliver impressive, high-quality proposals that are clear, concise, and easy to read.

Develop a broad understanding of Avature's business end-to-end, including our products, services and support, as well as commercial and technical elements.

Communicate effectively and with an eye to educate, turning complicated ideas into concise content that people with little previous knowledge can understand.

Work responsibly within rules of engagement, particularly on work for government, meeting all deliverables and requested format/protocols.

Your day-to-day activities:

Understand a prospect's needs and objectives, positioning our solutions and services to explain how we can best meet them.

Create business proposals and RFP responses according to their requirements.

Leverage existing materials and tools, as well as create new content to prepare your proposal.

Engage with different teams (Finance, Legal, Product, Security) to gather information to respond to requests.

About you:

Minimum Qualifications:

Excellent English and German writing skills and reading comprehension. French is a plus.

Permanent residency in Poland.

Organized and goal-oriented.

Ability to perform thorough research and gather information from multiple sources.

Comfortable working with tight deadlines.

About us:

Avature is a market leading enterprise SaaS Solution provider for global talent acquisition and talent management. We have a strong commitment to high quality engineering and customer service and are recognized innovators in the very large company market. We currently work with over 650 companies worldwide, including 110 of the Fortune 500, all of the Big Four consulting firms, the largest banks and manufacturers in the world, and five governments. We design, build, implement, and support our product ourselves. With 26 releases a year and a strong commitment to innovation and quality engineering, our private cloud platform has become the product choice for the very large global organization. At Avature, we value opportunities to learn and grow within a dynamic, creative, and collaborative environment. We encourage autonomy and empower our people to approach challenges innovatively while bringing their unique perspective to the table. We offer a career development program that supports continuous learning and thoughtful leadership, and that meaningfully impacts each individual's professional trajectory.

What we offer:

A fast-paced, energetic, and engaging environment.

Flexible hours - Work remotely.

Competitive salary, with one review a year.

LuxMed health coverage.

Four days a year to attend events related to professional development.

End of year week off (December 26 to 31).

Birthdays off.

An organizational culture that empowers everyone to be themselves is key to thrive in business, but more importantly, it is a pathway for creating a more equitable society. Avature fosters a diverse and inclusive environment and celebrates that each unique person brings something different to our team. We are committed to considering all qualified applicants equally and to promoting equal opportunities within our organization.

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