

Romanian and English speaking Digital Sales Representative - Krakow, Poland

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Company: Jobs Europe AB

Location: Poland

Category: other-general

Introduction

Happy customers aren't born, they are made. And it starts with happy employees. We're dedicated to fostering and nurturing a welcoming culture where everyone feels they belong. Where you can take your career to the next level (or around the world!). And of course, where you can innovate and create solutions that make a difference to millions of people everyday. While that definitely keeps us busy... our TTEC family knows how to have fun! We're passionate about bringing people together to laugh and celebrate our achievements. We're also big on taking time out for professional development and giving back. So, if you're looking for a career full of purpose and potential, come on over. We love making new friends!

Responsibilities

Bringing smiles is what we do at TTEC...As **Digital Sales Representative with Romanian-English in Krakow** , Poland, you'll be a part of creating and delivering amazing customer experiences while you also #ExperienceTTEC, an award-winning employment experience and company culture.

What You'll be Doing

Are you results focused and love to help others? Do you have a passion to maximize sales opportunities? In this role, you'll work effectively to service, enhance and build relationships with current and future customers. Focused on achieving revenue quotas, you'll provide professional customer service to commercial, public sector or consumer customers.

Whether it's getting answers for customers quickly, consulting on products with compassion or resolving their issues with a smile, you'll be the difference between their customer experience being just average or an exceptional one.

During a Typical Day, You'll

Analyze and strategize how to manage, and upsell the accounts

Contact existing customers in your portfolio to a consultation

Work in a target-driven environment with individual sales targets along with being a part of a larger sales team increasing the customer base

Problem solve and consult with clients to provide the best-selling solution for their advertising campaigns and encourage them to try new marketing strategies

Navigate the client so they can implement campaign suggestions

Build a strong and trusting relationship with the client by optimizing their accounts using your analytical skill while increasing program revenue

Meet your personal productivity requirements (KPIs) daily while being a team-player contributing to the overall team sales targets

Qualifications

What You Bring to the Role

Verbal and written bilingual communication skills in both **Romanian and English**

Sales aptitude

Goal orientation

Computer savvy

Reside in or able to relocate to the Krakow area

Incentives

What You Can Expect

Base wage of 6800 PLN plus 1000 PLN language bonus

Generous relocation package of 2000 PLN net

Private Luxmed medical care including dental care and eye care plan (glasses reimbursement)

Multisport Card

Flexible working hours and additional days of annual leave

Partial language course reimbursement program as well as tuition program for sales courses and studies

Contact information

Interesting? Apply now!

#ttecpoland

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