

## Sales and Delivery Operations Specialist with German

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Company: Groupe Sii

Location: Poznań

Category: other-general

Are you eager to dive into international sales and gain valuable experience? We are currently seeking a motivated individual to join our team as a Sales Delivery Operation Specialist.

At Sii, we pride ourselves on our dynamic and multicultural work environment. As a key player in the industry, we work closely with a diverse range of clients, including 50 German clients, which account for 10% of Sii PL revenue. You will be joining a team of five seasoned Sales Managers who will provide mentorship and support as you embark on your journey in international business development.

### Your role

Finding and contacting prospects who might benefit from Sii services

Researching and analyzing the prospects' profile, industry dynamics in the region, and pain points, to tailor their messages and qualify them as leads

Supporting the Regional Team to improve response times, quality of services, and sales processes through administrative tasks

Developing individually small accounts

### Your skills

Fluency in German and English is essential

Strong communication and interpersonal skills

Eagerness to learn and grow in a sales-focused role

Ability to thrive in a multicultural environment

Previous experience in sales or customer service is advantageous but not required

Job no.240318-U7I0M

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