

## Sales Executive (Hybrid working)

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Company: Sowelo Consulting sp. z o.o. sp. k.

Location: Kraków

Category: other-general

Have you got previous experience in the translation sector? Have you got previous experience in sales or are you willing to develop in this direction? So please, take a few minutes and read about your potential new job. Our Client is an international company that offers innovative translation services for various sectors. They are now strongly developing in Poland and are searching for Sales executives who will help them to grow their business globally. Your tasks will include: Engage in dialogue with potential and current clients.

Drive sales initiatives through direct outreach, independent research, and leveraging referral programs. Discover new avenues for business, such as emerging markets, trends, customer bases, and innovative products or services. Proactively generate leads and initiate contact with potential clients. Conduct meetings with clients either in person or via call. Adopt a strategic mindset by understanding the grand vision and establishing goals to foster business growth. Participate in industry conferences and international events To be a good fit for the Sales Executive role, you will have: Previous experience in the translation sector Strong sales experience or willingness to develop in this direction Proficient in cold calling with a refined telephone demeanor Skilled at initiating initial contacts and maintaining ongoing communication with customers Fluent English Any additional language is an asset (German or French preferably) Keys to success: To excel in this role you should be a self-starter who is not afraid to take the initiative, contribute, propose new ideas, and learn new things. Reasons to join: Being part of developing a new company in Poland Possibility of working in a hybrid way Attractive base salary and sales commission which is paid on a monthly basis Additional benefits such as fitness program and medical insurance Flat

hierarchy and the possibility of having an impact on your work Sounds Interesting? Send us your CV by applying on this page. The provision of personal data by you is fully voluntary and the basis for their processing is your consent. We have prepared some necessary information, you can find in document: "Information regarding the processing of your personal data" . There you will find how your Personal Data is being processed and what your rights are in connection to this. The personal data will be processed by Sowelo Consulting spółka z ograniczoną odpowiedzialnością spółka komandytowa with its registered seat in Cracow (Limited Partnership) registered in National Court Register (KRS) under no. 0000680493, Sowelo Consulting spółka z ograniczoną odpowiedzialnością (LLC) with its registered seat in Cracow registered in National Court Register (KRS) under no. 0000671136, our Employees and Subcontractors (jointly referred to as the Company). Sowelo Consulting sp. z o.o. sp. k. is entered in the register of employment agencies under the number: 17107 IT Recruitment Poland | Executive Search | Recruitment Process Outsourcing Powered by JazzHR

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