

Sales Representative

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Company: DSV

Location: Kleosin

Category: other-general

Time Type:

Full Time

YOUR TASKS

- Active sale of domestic and international road transport services
- Acquiring and servicing DSV customers in the area of Lodz voivodeship
- Professional consultancy in the field of logistics services for customers
- Conducting trade negotiations
- Monitoring and analysis of the quality of customer service
- Building and maintaining customer relations based on professionalism and trust
- Implementation of the planned sales plans
- Building a positive image of DSV

OUR EXPECTATIONS

- Experience in a similar position in the TSL industry
- Knowledge of Polish and English at a level that allows effective business communication
- Developed interpersonal skills
- Ability to build long-term relationships with customers
- Independence and determination in achieving the set goals
- Perfect work time organization
- Ability to use MS Office very well
- Category B driving license

OUR OFFER

- Employment contract
- Comprehensive onboarding program
- Internal training catalogue
- Possibility to implement new ideas
- Sports card
- Private medical care
- Group insurance
- Sharing the costs of English course
- Bonus payment system
- Holiday bonuses
- Employee referral program

DSV – Global transport and logistics

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