

# Poland Jobs Expertini®

## Salesforce Consultant

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Company: Spyrosoft

Location: Poland

Category: life-physical-and-social-science

### Requirements

Salesforce English

### Key Responsibilities:

Conduct thorough analysis of business requirements and effectively align them with Salesforce capabilities

Design innovative solutions and system functionalities that meet the specific needs of the business

Actively participate in the pre-sales process by providing valuable assistance in crafting and delivering captivating presentations, engaging demonstrations, and impactful proof-of-concept solutions to potential clients

Cultivate and nurture strong working relationships with clients, ensuring their satisfaction throughout the engagement

Efficiently manage project teams, facilitating collaboration and ensuring successful project delivery

### Knowledge and Experience:

A minimum of 5 years of experience as a Salesforce Consultant or in a similar role, demonstrating a deep understanding of Salesforce ecosystem

Salesforce certifications that validate your expertise in various Salesforce domains

Proficiency in English at an advanced level, enabling clear and effective communication

Strong project management skills, enabling you to oversee and successfully deliver Salesforce projects

Familiarity with Agile project management methodologies, allowing you to adapt and thrive in dynamic environments

#### **Additional Skills:**

A genuine passion for Salesforce, showcasing your enthusiasm for the platform and its capabilities

Proven ability in stakeholder management, ensuring effective collaboration and alignment with clients and project stakeholders

Exceptional communication skills and natural leadership abilities, empowering you to effectively guide and inspire team members

Demonstrated independence and self-motivation, enabling you to proactively identify and address challenges

An analytical mindset that enables you to think critically, identify opportunities, and make data-driven decisions

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