

Poland Jobs Expertini®

Senior Vice President, Client Implementations (Site Lead)

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Company: THE BANK OF NEW YORK MELLON CORPORATION

Location: Wroclaw

Category: other-general

Bring your ideas. Make history.

BNY Mellon offers an exciting array of future-forward careers at the intersection of business, finance, and technology. We are one of the world's top asset management and banking firms that manages trillions of dollars in assets, custody and/or administration. Known as the “bank of banks” - % of the world’s top banks work with us as we lead and serve our customers into the new era of digital.

With overyears of rich history and industry firsts, BNY Mellon has been built upon our proven ability to evolve, lead, and drive new ideas at every turn. Today, we’re approximately , employees across countries with a culture that empowers you to grow, take risks, experiment and be yourself. This is what **LifeAtBNYMellon** is all about.

We’re seeking a future team member for the role of Team Lead to join our Client Implementation Team within Asset Servicing and Digital. This role is located in Wroclaw, Poland

In this role, you’ll make an impact in the following ways:

Manages workload for + onboarding specialists to meet business demand. Assigns projects, forecasts resource capacity. Acts as an escalation point for project/client issues.

Partners with key stakeholders (Sales/Relationship Management, Operations) to estimate resource requirements and time commitments to complete new implementations.

Participates in sales meeting, RFPs and other client meetings to provide input on BNY Mellon’s client onboarding capabilities. Leads project activities for the onboarding/conversion

of Alternatives funds (Hedge, FOF, Private Equity, Credit, and Real Estate Funds).

Coordinates the planning, scheduling, reporting, and issue / risk tracking with internal and external stakeholders to meet target onboarding/conversion timelines.

Provides leadership and recommendations for overall success of complex onboardings/conversions by conducting analysis of business requirements to ensure highest quality of project delivery and client satisfaction.

Collaborates with firm-wide resources (Operations, Product, Technology, Legal, etc.) to ensure client onboarding/conversion needs are being addressed and ensures alignment across teams.

Proactively manages client expectations by evaluating scope creep, material project changes, and customized operating models.

Assists with hiring, onboarding, training and on-going development of onboarding specialists. No direct management responsibilities.

To be successful in this role, we're seeking the following:

Bachelor's degree or the equivalent combination of education and experience

- years of total work experience preferred

Experience in alternative investment funds and client-facing or project management roles preferred

Self starter with proactive attitude and passion for excellent customer service

Excellent written and verbal communication skills required

Interest in people management

German language is an advantage

At BNY Mellon, our inclusive culture speaks for itself. Here's a few of our awards:

Fortune World's Most Admired Companies & Top for Diversity and Inclusion

Bloomberg's Gender Equality Index (GEI)

, Disability: IN – % score

Best Workplaces for Innovators, Fast Company

Human Rights Campaign Foundation, % score Corporate Equality Index

CDP's Climate Change 'A List'

Our Benefits:

BNY Mellon offers highly competitive compensation, benefits, and wellbeing programs rooted in a strong culture of excellence and our pay-for-performance philosophy. We provide access to flexible global resources and tools for your life's journey. Focus on your health, foster your personal resilience, and reach your financial goals as a valued member of our team, along with generous paid leaves that can support you and your family through moments that matter.

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