

# Poland Jobs Expertini®

## Solution Advisor for Manufacturing Industry

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Company: Infopulse

Location: Poland

Category: business-and-financial-operations

We are seeking a highly skilled and knowledgeable **Solution Advisor** with expertise in the Manufacturing industry to join our International Infopulse Team. As a Solution Advisor, you will play a crucial role in understanding client requirements, developing effective solutions, and providing expert guidance to meet the specific technology needs of manufacturing organizations. You will collaborate with cross-functional teams, including sales, presales, and technical experts, to deliver innovative solutions to our clients.

### Areas of Responsibility

Serve as a subject matter expert on IT solutions and technologies specific to the Manufacturing industry.

Work together with Sales and Account Managers on ongoing opportunities and analyze client business requirements and objectives, and provide strategic guidance on leveraging technology to achieve their goals.

Collaborate with sales teams to understand client needs, participate in pre-sales activities, and assist in creating compelling proposals and presentations.

Conduct comprehensive assessments of client systems, processes, and workflows to identify areas for improvement and optimization.

Work together with Delivery and Sales on designing and developing customized technology solutions for Manufacturing that align with clients requirements, industry best practices, and emerging trends.

Provide expert guidance and recommendations on selecting appropriate partners and vendors, who can bring additional value to Infopulse services and solutions for Manufacturing industry.

Conduct product demonstrations, proof of concepts, and workshops to showcase the capabilities and benefits of proposed solutions.

Stay up-to-date with the latest trends in technologies, industry standards, and regulations to provide cutting-edge advice to clients.

Build and maintain strong relationships with clients, partners and internal teams (Sales, Account Managers, Delivery).

### **Qualifications**

Minimum 3 years of practical experience in software development in the area of systems integration

Experience in creating integration solutions based on WSO2 products, in particular WSO2 EI Enterprise Integrator and WSO2 API Management

At least basic knowledge of Java (OOPS), SQL (SQL statements and SQL Procedures), and XML tools (XML, XSLT, XPath)

Understanding the structure of JSON and XML messages

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