

Staff Accountant 1

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Company: SalesLoft

Location: Poland

Category: business-and-financial-operations

THE OPPORTUNITY:

Although we're proud of our history, we're even more excited about the future. We want to create a world-class culture and company that attracts, develops, engages and retains elite talent.

At Salesloft, our **Staff Accountant I ("SA")** will be pivotal to our company's success. You will be a key member of our fast-growing and high-performing accounting team. This role will be focused on cash reconciliation, day-to-day accounting operations, and managing accounts payable. The SA will contribute to the organization's financial processes and play a critical role in balance sheet reconciliations, accounting activities, and month-end close.

On a day-to-day basis, you will be responsible for partnering with various departments to ensure exceptional customer service to our internal stakeholders. In addition to supporting all corporate accounting needs, this role will execute month-end close processes. You will be reconciling account balances and bank statements, maintaining general ledger accounts, analyzing the budget to actual, and carrying out month-end close procedures. SA will reconcile cash by day and by month and assist with cash forecasting. SA will be responsible for Accounts Payable, partnering with vendors and internal stakeholders to process requisitions, PO, and invoices through Coupa. SA will significantly contribute to the accuracy and completeness of departmental expense accounting and reporting.

In addition to working with amazing colleagues who exemplify our 'team over self' core value, you will also have the opportunity to be a strategic contributor to our public-readiness journey in a fast-paced goal-oriented accounting and finance department. You will have an

opportunity to make a difference.

WHAT WE'RE LOOKING FOR:

We are seeking a detail-oriented, extremely thorough, and very diligent SA who enjoys working in a fast-paced, high-growth environment.

If you're looking for an opportunity to learn more, do more, and become more, then becoming a SA is the career path for you!

THE TEAM:

Our Salesloft's Accounting & Finance team is comprised of seasoned and up-and-coming accounting and finance professionals who are all aligned on one vision and mission:

Vision: Fundamentally transform the way buyers and sellers drive repeatable outcomes

Mission: Bring science to the art of sales

The Accounting and Finance team consists of results-oriented SaaS accounting professionals with strong analytical skills ensuring timely and accurate records in accordance with company accounting policies and generally accepted accounting principles. The accountants on our team share a few common traits: they are self-motivated, ambitious, and passionate about redefining the Revenue Orchestration space and activating the authentic seller in all of us.

Every day we... Lead with humility and respect, Earn customer trust, Put team over self, Redefine what's possible and Deliver big results.

THE SKILL SET:

Bachelor's degree in Accounting; previous internship or work experience a plus

Comfortable working on a fast-paced team with changing priorities within a high-growth company

Strong communication, interpersonal, and presentation skills to interact with various levels of management and build influential relationships with partners in the business

Positive attitude with a high level of eagerness and aptitude to learn new technology and practices

Demonstrated ability to multi-task and balance numerous priorities in a fast-paced operational environment.

Knowledge of Excel, with experience in NetSuite a plus

WITHIN ONE MONTH, YOU'LL:

Understanding of main accounting platforms such as Netsuite, Coupa, Brex, and Navan

Begin 1:1's with your manager, understand your 30-60-90 plan, meet & shadow current members of the Salesloft team

Develop working relationships with Salesloft's Finance/Accounting department, including review and completion of month-end reporting processes

Meet and establish relationships with cross-functional stakeholders

WITHIN THREE MONTHS, YOU'LL:

Identify areas of opportunity to improve visibility and design the process to do things differently

Take ownership of your assigned department's accounting

Be well-versed in key internal systems (Netsuite, Coupa, Brex, Navan, etc)

Collaborate and share responsibility in facilitating and completing month-end close procedures to prepare consolidated financial statements in accordance with US GAAP;

Partner with vendors and internal stakeholders to process requisitions, purchase orders, and invoices through Coupa

Performing all aspects of Accounts Payable including timely vendor communication and weekly payments

WITHIN SIX MONTHS, YOU'LL:

Implement the processes needed to capture and report the right data in key internal systems

Continually develop, expand, and improve month-end close and financial reporting procedures and help drive the reduction of the close timeline by assessing and streamlining close-related activities.

Participate in department or cross-functional projects/initiatives;

WITHIN TWELVE MONTHS, YOU'LL:

Be an accounting expert on all accounting-related tasks, initiatives, and priorities

Drive continuous process improvement in the accounting department

WHY YOU'LL LOVE SALESLOFT:

At Salesloft, we're not just a company, we're a community built on shared values.

Salesloft helps sales teams drive more revenue with the only complete Sales

Engagement platform available in the market. Salesloft is the one place for sellers and managers to go to execute all their digital selling tasks, communicate with buyers, understand what to do next, forecast with accuracy, and get the coaching and insights they need to win more deals. Thousands of the world's most successful sales teams, like those at Google, 3M, IBM, Shopify, Square, and Cisco, drive more revenue with Salesloft.

Since our founding in 2011, we have grown into a global, award-winning organization with Lofters based all over the world. As a testament to our organizational health, we have been named by Forbes as one of America's Best Startup Employers in 2021, Business Chronicle's 2022 Healthiest Employers, three times by Deloitte as a 'Fastest-Growing Technology Company in North America,' and have been recognized as a top workplace by Fortune, Glassdoor, Atlanta Journal-Constitution, and Inc Magazine.

In addition to our stand-out organizational health, G2 recently ranked us #1 in Enterprise Sales Engagement and we were named a leader in the 2022 Forrester Wave for Sales Engagement. We received the highest possible score in 26 out of 30 criteria, more than any other vendor evaluated in our category.

We're redefining an age-old industry. This is challenging work – but our team of driven innovators makes the journey thrilling. We're fast-paced, cutting-edge, and collaborative. We pursue excellence in everything we do and have a lot of fun along the way. Come join us! Check us out on Glassdoor and see what people LOVE about working for Salesloft!

IS THIS ROLE NOT AN EXACT FIT? Keep an eye on our Careers Page for other positions!

WHY SHOULD YOU WORK AT SALESLOFT:

You will become part of an amazing culture with a supportive CEO and smart teammates who actually care

You will work with an amazing team you can learn from and teach

You will experience joining a high-growth/high-trajectory organization

You will hear “Yes, let’s do that!” and then have the opportunity to successfully execute on your ideas

You will build community with Lofters of many cultures and backgrounds through ERGs and DEI initiatives

We have a vibrant, open office that utilizes modern technology

You will grow more here than you would anywhere else, **that is a promise**

Salesloft embraces diversity and invites applications from people of all walks of life. We are proud to be an Equal Opportunity Employer and provide equal employment opportunities to all employees and applicants without regard to race, color, religion, sex, age, national origin, disability, veteran status, pregnancy, sexual orientation, or any other characteristic protected by law.

#LI-REMOTE

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